



ALTIOS

Reveal your international potential







-  Strategize
-  Expand
-  Set Up
-  Invest

About ALTIOS

Your Trusted Partner to expand around the world

Since 1991, ALTIOS offers international market expansion solutions to small and mid-cap companies operating and investing globally.

We offer our clients unique support with 4 strategic pillars to make business abroad easy:

-  **STRATEGY** for international growth (opportunities, roadmap, financing),
-  **EXPANSION** into new markets (distribution networks, business partnerships and JVs),
-  **SET UP** of employees abroad (recruitment, management...) or foreign branches (incorporation, accounting, payroll, tax...),
-  **INVESTMENT** through strategic cross-border acquisitions or industrial establishments.

What makes ALTIOS unique is our integrated global platform of 35 offices and 750+ professionals strategically positioned in the G30 allowing our clients to operate into multiple countries worldwide with efficiency and confidence.

/ Our Vision

We believe the world is an infinite source of unrevealed growth for ambitious companies keen to explore new territories if we smartly connect markets, people and cultures

/ Our Mission

We act as your trusted partner to support you at every step of your international journey, opening up new paths of development on a worldwide scale

/ Our Signature

We reveal your international potential

/ Our Values

Listening
Team Spirit
Agility
Passion
Entrepreneurship



Key Figures

Leading international advisory firm for SMEs and mid-caps global expansion



Global Footprint

ALTIOS offices in key global economies:
Americas, EMEA, Asia Pacific



Local support

Locally based teams:
Markets, Finance, HR, Tax...



Comprehensive Solutions

Strategy, Market Expansion, HR Advisory,
Accounting & Tax, External Growth, FDI

AT YOUR SIDE
ALL OVER THE WORLD



10,500+

International companies served

SMALL & MID-CAP FOCUS

30+

Years of continuous growth

COMMERCIAL MINDSET

750+

Bicultural experts

EXPERIENCED

35

Global offices in 22 countries

INTEGRATED



2,500+

Market assessments
completed in a wide
range of sectors



3,500+

Partners identified &
checked: distributors,
JV, acquisitions



1,200+

International C-level &
Country Managers
Recruited



1,200+

Legal entities
incorporated &
administered



450+

Factories &
cross-border
investments



A Powerful Global Network

Choose where you want to go to take your business to the next level



THE ALTIOS ADVANTAGE

-  35 global ALTIOS offices
-  +50 certified partners

Solutions to our Customers

Strategic services for every step of internationalization

4

PILLARS TO INTERNATIONAL EXPANSION

Design international growth

Expand sales & distribution

Manage In-country operations

Maximize market leadership



STRATEGIZE

/ Global Growth Strategy

- 360° international review
- Growth opportunities & market prioritization
- Financing & operational road map

/ Strategic Advisor

- Board membership
- Organization setup & development
- International expansion engagement & monitoring



EXPAND

/ Market Entry

- Market potential, feasibility
- Competitor analysis & revenue projection
- Entry & growth strategy

/ Market Expansion

- Partner search, strategic alliances and Joint-venture
- Business restructuring & Optimization
- Interim support & BD program



SET UP

/ Global HR solution

- International executive recruitment (locally & globally)
- Visa, payroll services & HR advisory
- International hosting solutions

/ Subsidiary Management

- Company formation, local domiciliation
- Directorship, legal compliance
- Accounting, payroll, and tax
- Supply chain & distribution platform



INVEST

/ Cross-Border Acquisition

- Identification of M&A targets
- Due diligence & negotiation
- Post-acquisition integration & steering support

/ Manufacturing Investment

- Site selection for foreign companies
- Operating costs, government & states incentives
- Project Management (construction)

Team of Entrepreneurs

A cross cultural team of international business development specialists

Country Managers



/ Pélagie Peter
Managing Partner
North America
New York, USA
Montréal, Canada
p.peter@altios.com



/ François Lamotte
Managing Director
France, Paris
f.lamotte@altios.com



/ Marta Tchorzewska
International Development
Manager
Eastern Europe, Warsaw
m.tchorzewska@altios.com



/ Madhav Raina-Thapan
VP Development
India, New Delhi
m.raina-thapan@mv-altios.com



/ Margaux Loustalan
Managing Director
Mexico, Mexico City
m.loustalan@altios.com



/ Murielle Taisne
Head Invest
Germany, Frankfurt
m.taisne@altios.com



/ Georges Karev
Managing Director
Russia, Moscow
g.karev@altios.com



/ Praveen Singhal
VP Corporate Services
India, New Delhi
p.singhal@mv-altios.com



/ Didier Koch
Managing Partner
Brazil, Sao Paulo
d.koch@altios.com



/ Thomas Breitingner
VP Development
Germany, Cologne
t.breitingner@mv-altios.com



/ Irène Tchadre
VP Corporate Services
Greater China
i.tchadre@altios.com



/ Bruno Mascart
Group Managing Partner
Singapore/South East Asia
b.mascart@altios.com



/ Yassin Lehouar
Office Manager
United Arab Emirates,
Dubai
y.lehouar@altios.com



/ Mirko Mottino
Managing Partner
Italy, Turin, Milan
m.mottino@altios.com



/ Zoé Zhu
VP Development
Greater China
z.zhu@altios.com



/ Arnoul d'Arschot
VP Development
Australia, Sydney
Auckland, New Zealand
a.darschot@altios.com



/ Manuel Moreno
Managing Partner
Spain, Madrid
m.moreno@altios.com



/ Patrick Ferron
Group Managing Partner
UK, London
p.ferron@altios.com

Practice Leaders



/ Gael Sabbagh
Global Growth Strategy
Partner
g.sabbagh@altios.com



/ Alexandre Kaplan
Corporate Finance
Manager
a.kaplan@altios.com



/ Morgane Pinault
Global HR Solutions
Manager
m.pinault@altios.com

Founders & Group Partners



/ Bruno Mascart
Group Managing Partner
President & Founding Partner
Asia Pacific
b.mascart@altios.com



/ Patrick Ferron
Group Managing Partner
MD & Founding Partner
North America & Spain
p.ferron@altios.com



/ Klaus Maier
Group Managing Partner
MD & Founding Partner
India & Germany
k.maier@mv-altios.com

Our Ecosystem

True global connector for sustainable international expansion

MAXIMIZE LOCAL IMPACT &
LONG-TERM GROWTH



Government Agencies

65+ Projects for
International Trade & Investment



Trade Associations

130+ Strategic partners
in 22+ countries



Investment Funds

115+ International growth
projects for companies



Banks

8+ Global partnerships
in 4 continents

Our Strategic Partnerships

Insight, networks and active corridors fueling international growth



Who our Clients are...

Performing international medium-sized and Mid-Cap companies



...and more

Testimonial

What our clients say about us

“ We have consistently called upon Altios' services for our global growth. Our partnership has proved to be of a high quality due to the professionalism they have shown throughout the years. ”

OLIVIER GINON,
PRESIDENT, GL EVENTS

“ Our cooperation with MV-ALTIOS helped LEMKEN get a foothold in the Indian market right from the start. With expertise across all business functions, we were able to rely on them for our every need to set-up and run our business in India in an efficient and compliant manner. ”

VIJAY RAWAL,
DIRECTOR, LEMKEN INDIA

“ Using a local provider for international business development is a revolution for many SMEs. It was essential to our local growth in India. ”

MICHAEL STROPHAIR,
INTERNATIONAL MANAGER, COLEMAN

“ I believe it has been, for both my team and our board, extremely helpful to be assisted in making the right choices and taking the appropriate decisions. ”

BRUCE RODGERSON,
CEO, RUBICON WATER

“ MV-ALTIOS knows the challenges foreign companies face while doing business internationally and provides hands-on solutions. ”

BJORN BECKER,
EXPORT SALES MANAGER, JUMO GMBH & CO. KG

“ Altios' experts helped us to rapidly identify key players as well as set up partnerships in Europe and Brazil saving us valuable time and money. ”

JOHN R.HILBURN,
CEO, FLUORTEK



The ALTIOS Difference

A fully-integrated global expansion platform

/ Strong Partner with 30 Years' Experience

ALTIOS provides you with in-depth industry expertise and integrated resources on a worldwide scale. « You grow your business – We manage everything else ». You focus on sales and leave market entry and administrative support to be handled by ALTIOS' 750+ professionals operating in the G30.

/ Worldwide Local Support

Leverage our international business expertise, on-the-ground resources, and infrastructure to expand internationally. Save time, money and reduce risk without losing focus on YOUR day-to-day business.

/ Instant Set-up

With our plug-and-play solution, you can instantly access and operate onto multiple major markets, without major upfront investment. Our solutions are cost-effective, flexible and can be utilized when you need them.

/ Entrepreneurial Approach

Business-oriented solutions provided by a team of entrepreneurial experts working from a unique global network of offices around the world. A single point of contact to coordinate and manage all in-country services and operations, **1 partner for all your business needs - everywhere.**





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Connect with us

www.altios.com

@ info@altios.com

[in](https://www.linkedin.com/company/altios-international) [company/altios-international](https://www.linkedin.com/company/altios-international)

[t](https://twitter.com/ALTIOS_Group) [@ALTIOS_Group](https://twitter.com/ALTIOS_Group)