

## **Total Expands Regional Headquarters in Singapore to Accelerate Growth in Asia Pacific**



*Suggested Photo Caption: The inauguration ceremony was officiated by (from right to left) **Benoit Roulon**, Managing Director, Total Trading Asia; **Christian Cabrol**, President & CEO, Total Oil Asia Pacific / Country Chair Singapore; **His Excellency, Marc Abensour**, Ambassador of France to Singapore; **Guest-of-Honour Teo Chee Hean**, Senior Minister and Coordinating Minister for National Security, Singapore and International Advisory Committee of Total; **Namita Shah**, President, People & Social Responsibility, and a Member of Executive Committee of Total; **Javier Rielo**, Senior Vice President, Total Exploration & Production Asia Pacific; **Nicolas Poulteney**, General Manager, Total Gas & Power Asia.*

**Singapore, 9 December 2019** - Total announced today the launch of its new and expanded regional headquarters in Singapore, further affirming the company's 37 years of presence in the country since 1982 and its continued investment in the local and regional energy sector. A key super hub for Total, the regional headquarters is pivotal in driving business growth and innovation as well as talent development in Singapore and Asia Pacific.

Located at Frasers Tower along Cecil Street, Total's expanded premises in Singapore occupies six floors with a combined office and work café space of more than 125,000 sq ft. It houses both Total's Asia Pacific headquarters with 500 employees across six business divisions – Exploration & Production; Gas, Renewables & Power; Refining & Petrochemicals; Marketing & Services; Trading & Shipping, Marine Fuels Global Solutions, and Total Global Services, a shared service organization.

*“The inauguration of our new regional headquarters not only represents our next chapter of sustainable growth, but also reaffirms Total’s commitment to invest and develop in Singapore for the long-term. We look forward to continue working with the government, local institutions and our customers and partners to realize our ambition of becoming the responsible energy major,”* **said Christian Cabrol, President & CEO, Total Oil Asia Pacific/ Country Chair Singapore.**

Total’s new APAC headquarters is in line with its organizational ambition to realize One Total, One Country, by bringing all the entities under one roof. It aims to drive operational efficiencies, facilitate greater synergies and collaboration, accelerate innovation to offer holistic solutions to customers as well as providing a conducive working environment for talent development and growth.

*“We are pleased that Total has selected Singapore as its strategic hub for Asia, marking a milestone in our longstanding partnership. As Singapore works towards building a sustainable, smart energy future, we are committed to working closely with industry players such as Total to address growing energy demands and our climate change commitments.”* **said Teo Chee Hean, Senior Minister and Coordinating Minister for National Security, Singapore. Senior Minister Teo is also Total’s International Advisory Committee Member.**

*“Our people are key in helping to achieve our ambition. We are driving the ‘One Total, Better Together’ initiative, to empower and help our talents build their careers; promote a management style that leverages our expertise and values, as well as creating a good place to work together. We also seek to strengthen dialogue and cooperation with the broader community through CSR Singapore Action Program under Total Foundation.”* **added Christian.**

To uplift at-risk youths, we partnered with Halogen Foundation, an NGO, to mentor 15-year old students in various neighbourhood schools, through its Network for Teaching Entrepreneurship program, thereby supporting Youth Inclusion & Education. In commemorating the Singapore Bicentennial, Total partnered with the French Embassy to support the Lee Kong Chian National History Museum of Singapore, and the Museum national d’Histoire naturelle of Paris, to create the book ‘Voyageurs, Explorateurs et Scientifiques: The French & Natural History in Singapore’ which highlights the works of French naturalists *Diard and Duvaucel* who accompanied Sir Stamford Raffles during his journey to Singapore 200 years ago.

### **Strategic hub to drive transformation in the energy sector**

The presence of the Total Automotive Lubricants team in Singapore is a clear signal of its growing importance in the Total’s strategy. The team including global market segment managers, product engineers and key account managers, serves the Asia Pacific Middle East zone. This is the largest lubricants market in the world, with China and India being key markets, alongside Japan which has an important global leadership in the lubricants technical landscape.

Earlier this year, Hutchinson SA, a subsidiary of Total, set up a “Digital Research Lab for Asia” next to the Nanyang Technological University in Singapore. A team of data scientists and Internet of Things (IoT) engineers are focused on data collection and analysis, testing and deploying innovative rubber and thermoplastics-based product solutions for the automotive and aerospace industries.

### **Strategic hub to achieve ambition to become the responsible energy major**

To provide as many people as possible with energy that is cleaner, more reliable and more affordable, Total integrates climate into its strategy. Our initiatives are grouped around four strategic areas:

- **natural gas:** Expand our presence across the entire natural gas chain, reduce our methane emissions and make LNG more energy efficient.
- **low-carbon electricity:** Expand our operations in the non-regulated portion of the value chain, from power generation using renewables and natural gas to sales to end customers and energy storage (batteries and hydrogen).
- **petroleum products:** Avoid expensive oil, reduce emissions at our facilities, and promote both sparing oil use and sustainable biofuels.
- **carbon neutrality:** Develop businesses that will help achieve carbon neutrality through providing energy efficiency services to our customers and by investing in natural carbon sinks such as forests and wetlands, and in carbon capture, utilization and storage (CCUS).

Our ambition is to reduce the carbon intensity of energy products used by our customers by 15% between 2015 and 2030.

Today, Total is the second largest LNG producer in the world, with APAC driving its LNG growth and 85% of the company’s production in this region being gas.

Understanding the importance of infrastructure in driving the adoption of LNG as a marine fuel, Total signed Heads of Agreement with Pavilion Energy in June 2018 to jointly develop a LNG bunker supply chain in Singapore. This furthers Total’s commitment to provide its customers with fuels that are more environmentally friendly, as LNG is now the best available and technologically proven solution to significantly reduce the environmental footprint of maritime transport. It is also in line with the International Maritime Organization (IMO)’s decision to drastically limit the sulphur content of marine fuels as of 2020.

On top of that, Total has made Singapore its hub for its renewable energy business in Asia. Through Total Solar DG Southeast Asia, a wholly owned affiliate of Total Solar Distributed Generation, the Group is one of the major international providers of fully integrated solar solutions for commercial and industrial customers in Southeast Asia. It manages a portfolio of over 400 MW of projects in development and operation.

In 2015, Total built its largest lubricants blending plant in Tuas South. The plant produces lubricants for automotive, industrial and marine applications mainly for the ASEAN market, as well as for China and India; while offering career opportunities for both local and foreign talents in the energy sector. Total also recently announced in November 2019, solarization of the plant, which will cover 35% of energy needs and reduce its reliance on traditional fuels.

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#### **About Total**

Total is a major energy player, which produces and markets fuels, natural gas and low-carbon electricity. Our 100,000 employees are committed to better energy that is safer, more affordable, cleaner and accessible to as many people as possible. Active in more than 130 countries, our ambition is to become the responsible energy major.

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#### **For Media Queries:**

##### **Total:**

Daphne Chern  
T +65 6879 7998  
E: [Daphne.Chern@total.com](mailto:Daphne.Chern@total.com)

##### **Current Global for Total:**

Adrienne Ser  
T +65 6825 8010  
E: [Aser@currentglobal.com](mailto:Aser@currentglobal.com)

Ethan Wong  
T +65 6825 8031  
E: [Ewong@currentglobal.com](mailto:Ewong@currentglobal.com)

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