

Secure Contracts through Government Programmes



Three government-led, industry-supported programmes to commercialise and scale your innovations.



1

OPEN INNOVATION NETWORK

An online directory of challenges inviting solutions from innovators, startups and enterprises. Access open innovation resources and challenges on [Open Innovation Network](#).

SUCCESS STORIES



ECOSOFTT . SINGAPORE



Water Solutions

A social enterprise that helps communities become water secure. Offers solutions for the decentralised management of water and sewage.

PARTNERSHIPS

JTC Corporation
Public Utilities Board
Enterprise Singapore
Sumitomo Mitsui Banking Corporation

OUTCOMES

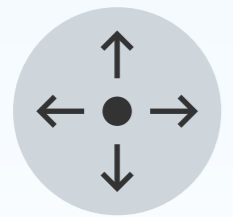
Developed a decentralised treatment solution used at Singapore's JTC CleanTech One and the Changi COVID-19 community isolation facility. Communities in India have adopted the technology.



TOTAL WATER TREATED DAILY
> 10M litre/day



WATER TREATED IN MADHYA PRADESH
5M litre/day



EXPANSION TO
India, Hong Kong, Malaysia, Indonesia

● CLIENT OUTCOMES



THIRD ELEMENT AVIATION . GERMANY



Drone Applications

A startup that integrates drones into the workflow. Enables drones usage for data collection, logistics, inspections, security and surveillance.

PARTNERSHIPS

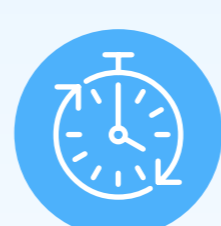
Claritas Technology
Building and Construction Authority
Housing and Development Board
Enterprise Singapore

OUTCOMES

Enhanced the building inspection process with a drone system capable of integrating Claritas' AI-enabled inspection management platform with defects analytics and advanced sensors.



MANPOWER RELIANCE REDUCED BY
↓ 50%



WORK DURATION REDUCED
↓ From 6 days to 2 days



ACCESS SG MARKET POTENTIAL OF
4,000 buildings each year

● STARTUP OUTCOMES

2

SG:D | OPEN INNOVATION PLATFORM

Open Innovation Platform is a crowdsourcing platform to match digitisation opportunities with solution providers.

SUCCESS STORIES



VOUCH . SINGAPORE



Travel Tech

A Travel-tech company offering digital solutions to streamline hotel operations and enhance guest experience throughout the entire stay journey.

PARTNERSHIPS

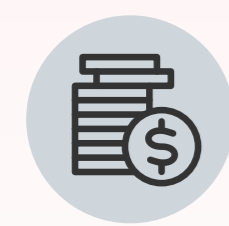
Pan Pacific Singapore
PARKROYAL on Beach Road
Fraser Hospitality
Infocomm Media Development Authority

OUTCOMES

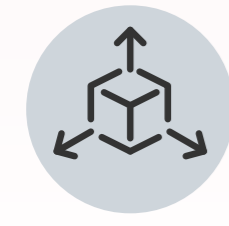
Created a Reservations Concierge that integrates into Fraser Hospitality's existing digital solution suite, and an app-less mobile platform that allows remote check-in/out and automates internal processes for Pan Pacific and PARKROYAL hotels.



↓ 40%
IN FRONT DESK LOAD FOR CLIENTS



2x Revenue
SINCE JOINING OIP



SCALING ACROSS
Korea, Indonesia, Europe

● CLIENT OUTCOMES

● STARTUP OUTCOMES

3

SG:D | ACCREDITATION

Accreditation@SG Digital accelerates tech-product companies' growth to compete in the global market.

SUCCESS STORIES



WALKME . USA



SaaS Solutions

A digital adoption platform that simplifies the user journey with enterprise-class guidance. Offers full visibility of how digital assets are utilised.

PARTNERSHIP

JTC Corporation
SkillsFuture Singapore
Ministry Of Education

OUTCOMES

Improved usability of a myriad of Singapore government agency websites and internal applications with step-by-step guidance delivered through a sequence of on-screen tips.



Reduced
> 267K hrs
ON UNNECESSARY TIME SPEND*



↓ 50%
OF CLIENT'S IT SUPPORT CALLS AND TICKETS*



Secured
8 government projects
ACROSS 6 AGENCIES

*Outcomes are aggregated between 4 clients of WalkMe

● CLIENT OUTCOMES

● STARTUP OUTCOMES

Secure new business opportunities in Singapore and beyond

through the [Open Innovation Network \(OIN\)](#), [Open Innovation Platform \(OIP\)](#), and [Accreditation@SG Digital](#) programmes.