

# The win-win outcomes of Volvo's and SC Auto's partnership



## FOR VOLVO:

### 01 Improved Supply Chain Resilience

With a local partner like SC Auto, Volvo can now provide more timely after-market support and build more resilient supply chains. Raw materials and systems for its chassis were also sourced from local small and medium enterprises (SMEs), offering these businesses new opportunities for growth.

### 02 Ease In Regionalisation and Expansion

Through this partnership, Volvo has gained a better understanding of the local market landscape and capabilities, enabling both companies to collaborate and export more electric buses to the region and beyond.



## FOR SC AUTO:

### 03 Shorter Time-To-Market

Collaborating with Volvo has enabled it to scale up innovation and ramp up productivity to achieve a shorter time-to-market.

### 04 Knowledge Transfer

Electric bus engineering training by Volvo has helped boost knowledge transfer and talent capabilities. It has also spurred partnerships between SC Auto, Volvo, and Singapore's tertiary institutions to nurture budding engineers. Both companies partnered with the Institute of Technical Education (ITE) to offer the Work-Study Diploma programme, where graduates earn a monthly salary and employee benefits while obtaining valuable on-the-job training and experience.

## FOR SINGAPORE:

### 05 Transportation Decarbonisation and Enhanced Efficiency

The partnership will help Singapore electrify its public transportation and move towards its decarbonisation goals. The collaboration also enhances the efficiency and resilience of Singapore's bus transportation system as manufacturing and repairs are done locally.