

THE WIN-WIN OUTCOMES OF AGILENT TECHNOLOGIES' AND ETLA'S PARTNERSHIP



FOR AGILENT TECHNOLOGIES

ENHANCED AGILITY AND RESILIENCE

ETLA's local manufacturing capabilities have enabled Agilent to customise and respond to customers' orders and market changes swiftly.

IMPROVED COST EFFECTIVENESS

The shift in some manufacturing processes from the US to Singapore has resulted in savings in transportation and import costs, accounting for a 26% reduction in overall costs.

SPEEDY TIME-TO-MARKET

Onsite testing and quality assurance at ETLA's facility allows Agilent to streamline the production process and ensure seamless integration of components. This has significantly reduced Agilent's manufacturing lead time by 63%.

FOR ETLA

DIVERSIFY REVENUE STREAMS

Through the partnership, ETLA tapped Agilent's expanding distribution network to strengthen its revenue streams and cater to new customers.

NURTURE TALENT

Agilent has also offered support to ETLA in terms of training programmes aimed at accelerating technical skills and improving product quality that adheres to international standards to boost overall operational efficiency.

